

AFFINITY PARTNER DISCOUNTS

A REMARKABLE RATE OF RETURN!

Save your firm thousands of dollars a year, for an investment of your annual dues.

Workers' Compensation Premium Discounts:

Group rating enables HBA members to receive workers' compensation premium discounts up to 51% in a multi-tiered program. Enrolled members receive cost control, claim management and rating services that help them manage and reduce their compensation costs. Members receive discounts by pooling their individual experiences with the experiences of other employers in the HBA group. Available to builders and non-builders of any size.

Bob Nicoll, 330-418-1824.

Managed Care for Workers Comp:



CareWorks, **Scott Vaka 1-888-627-7586 ext. 3536.**

Homeowners insured warranty program:

<u>Non Member</u> Builder	<u>Member</u> Builder	<u>Annual</u> <u>Savings</u>
Registration \$595 / Year	Registration \$295 / Year	\$300



2-10 Home Buyers Warranty:

John Sizemore 1-800-488-8844.

Health Care provider: For all of your group health insurance needs call SummaCare at **800-375-6530** for a 3% discount on your rates.



SuperFleet Discount Fueling Program: Speedway SuperAmerica LLC Save 4 cents per gallon at all Speedway, Marathon, Rich Oil and Pilot locations; plus 15% of any Valvoline Instant Oil Change service.

John Kennedy 330-665-1235 ext. 222.



Arbitration and Mediation: Service provider through the Better Business Bureau of Akron, Inc. **330-253-4590.**



Computer Support: AtNetPlus, Inc. 50% off of the first 6 months of AtNetVault with a one year commitment. The discount is limited to the first 10Gb with only one offer per company. Other restrictions may apply. AtNetVault is a hassle free online backup solution that is hands free (no tapes), secure/encrypted and reliable. **Tony Malorni 330-945-5685.**



General Motors and National Association of Home Builders \$500 Exclusive Offer:

- \$500 exclusive offer on most GM passenger cars, light-duty trucks, vans and SUVs.
- All eight GM nameplates are included in the offer: Chevrolet, Pontiac, Buick, Cadillac, GMC, Saturn, Saab and HUMMER.

• For complete details about this offer, visit gmfleet.com/nahb.

Van Devere Chevrolet, Chris Niebes
330-867-3010



Hewlett Packard

- Discounts: 9% notebooks, 5% printers/scanners, 7% handhelds, 12% workstations (faster processing power – ideal for graphics, blueprints), 16% servers, 12% storage, 6% third party options (over 10,000 items), plus free ground shipping.
- 1-888-202-4488** and mention pass code "NAHB" or www.hp.com/go/nahb



Builders Risk and Liability insurance: Lance & Co. Insurance, Discounted Insurance Programs and Employee Benefits.



Lonnie Willis or Ted Kravec 877-725-2623.

401 K Plan: Multiple employee plan discounted fees provided by Brennan Financial Group, Part of 212 Capital Group



Ken Jones, 1-888-515-1481.

Payroll Processing: Provided by AHOLA Payroll Services. **Pete Pruszynski 1-800-727-2849**



RECOMMENDED PARTNER DISCOUNTS

Copiers, printers, and fax machines: 20% off all Equipment for all HBA members. **Erica Farrance**
330-491-3372



Wireless Services: National Purchasing Partners are part of a national group committed to providing discounted contract options through volume purchasing. Access \$59.99 less 22% discount. **Justin Bleichrodt 330-606-6340**



Windows & Doors: Pella and Gunton Corp.: Rebate for Builders & Contractors, Receive an additional 1% rebate for all projects booked & delivered. For complete program information call **1 800-258-8162**



Three-in-One Membership

When you join the HBA serving Portage & Summit Counties, you also become a member at the State and National levels.

Home Builders Association serving Portage and Summit Counties

Leading the Building Industry, creating neighborhoods, providing economic growth and advancing the education and professionalism of our members to benefit our community. Providing local representation on Building Codes, Land Use and other regulatory services.



akronhba.com

Ohio Home Builders Association

OHBA serves its membership by promoting proactive involvement on state issues and legislation impacting the residential building industry...wetlands, affordable housing, workers compensation, etc.



ohiohba.org

National Association of Home Builders Mission:

To achieve an overall mission of member satisfaction, NAHB concentrates on the following goals: - Balanced national legislative, regulatory, and judicial public policy. - Public appreciation for the importance of housing and those who provide it. - The premier resource for industry information, education, research, and technical expertise. - Improved business performance of its members and affiliates. - Effective management of staff, financial, and physical resources to satisfy the association's needs.



nahb.org

The National Assoc. of Home Builders also offers a variety of Affinity Partners. Go to www.nahb.org/MA, or call **330-869-6800** for a full brochure.



Samples Of Return On Your Dues Investment*

The HBA member is a Builder (\$485) or Associate (\$430) member with 3 employees ANNUAL SAVINGS

1. CCI - Workers Comp. Group Program	\$ 6,900
2. SummaCare - Health Insurance **	414
3. Ahola Payroll - W-2 Payroll, tax records	105
4. AtNetPlus, Inc. - Computer Consulting	50
5. GM - Purchase 1 vehicle	500
6. Speedway SuperFleet -90 gallons mo.	43
7. Brennan Financial Group, LTD - 401 K	1,578

One year Total savings \$ 9,590
For every dollar invested, Builder saves almost \$120.
For every dollar invested, Assoc. saves almors \$225.

The HBA member is a Building company with 40 employees

ANNUAL SAVINGS

1. CCI - Workers Comp. Group Program	\$19,843
2. SummaCare - Health Insurance **	5,821
3. Ahola Payroll - W-2 Payroll, tax records	292
4. 2-10 Home Buyers Warranty	300
5. AtNetPlus, Inc. - Computer services	390
6. GM - Purchase 2 trucks	1,000
7. Speedway SuperFleet program - 900 ga.mo.	432
8. Brennan Financial Group, LTD - 401 K	750

One year Total Savings \$28,828
For every dollar invested, the Builder saves \$594.

The HBA member is a Sub-Contractor with 40 employees

ANNUAL SAVINGS

1. CCI - Workers Comp.	\$49,473
2. SummaCare - Health Insurance **	5,800
3. Ahola Payroll	292
4. AtNetPlus, Inc. - Computer services	390
5. GM - Purchase 2 trucks	1,000
6. Speedway SuperFleet program - 900 ga.mo.	432
7. Brennan Financial Group, LTD - 401 K	750

One year Total Savings \$ 58,137
For every dollar invested this Associate saves \$135.

* These savings are based on only a few of our programs.

** Health insurance savings will vary with plans chosen.

All SummaCare rates are discounted 3% for members.

Available through the HBA Office:

• Signs

No Trespassing signs, only \$6 each
Construction Theft Reward Signs \$10 each
OSHA Compliance Site signs are only \$18.99 each

• Website Advertising

- Logo Listing** - • Your Logo linked
• 100 Word Description • Email address linked
• Website address linked

Also includes Rotation to the top of the categorized member llist - All this for only \$125 per year!

- **Front Page Box** on Consumer Page \$300 per year
- **Skyscraper** on Consumer page \$600 per year

• Intercom Advertising

1/4 page - 5 or more issues \$55 each - one issue \$70
1/2 page - 5 or more issues \$80 each - one issue \$100
Full page 5 or more issues \$150 each - one issue \$170
Covers: All Full Color
Full page inside Front \$450 - Half page inside Front \$250
Full page inside Back \$425 - Half page inside Back \$225
Outside Back upon availability \$475

• Cardboard Recycling

The HBA now has on site, a **BIG GREEN** Cardboard recycling container. If you have any left over boxes from Siding, Cabinets, etc., and you're driving on I77, feel free to recycle your cardboard here. The Big Green container is in the back.

• Councils *To learn full Council benefits, call HBA Professional Remodelers Council (PRC)

Receive a Company listing *and* website link in the BUYERS GUIDE on our CONSUMER PRC remodelwithconfidence.com Website. You will also receive discount group print ad opportunities as well as ad enhancements through out the year in the West Side Leader and Akron Beacon Journal. \$85 per year. Includes payment for the National PRC Council. Please visit www remodelwithconfidence.com.

Sales and Marketing Council (SMC)

The SMC offers many opportunities to stay current and informed on industry-related issues. We offer a variety of continuing education seminars such as CSP, IRM, HBA University and Building from the Ground Up. Many of these courses offer professional designations. \$60 per year, includes payment for the National SMC Council.

Discover HBA's Group Discount Services

Updated May 2010

See the Return on Your Dues Investment!



Home Builders Association of Portage and Summit Counties



For questions about investing in membership, contact the HBA today!
330-869-6800